



College ESLG

**QUALITY IMPROVEMENT
PLAN FOR ACHIEVEMENT
OF LEARNING OUTCOMES
BACHELOR STUDY
PROGRAM**

College European School of Law and Governance

Nazim Gafurri 33 10000 Prishtina Kosovo

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<i>Program Learning Outcome</i>	<i>RECOMMENDATION</i>	<i>DATES FOR IMPLEMENTATION</i>	<i>PERSONS RESPONSIBLE</i>
Understand and be able to interpret the laws, rules, and regulations under which the industry operates	<ul style="list-style-type: none"> • It is recommended to invite commercial lawyers that work for the construction industry as guest speakers and speak about their real life cases in the class. In addition, also select the cases from Commercial Court involving construction industry; • Provide tutorship also for students who come from technical secondary schools how to interpret articles of relevant legislation; • Invite a judge, representative of legal office of municipality of Prishtina to discuss on administrative conflicts and administrative acts preparation; • More tutorship on legal drafting 	16.12.2019-30.09.2020	Dr. Veli Lecaj Dr. Christian Seidel Dr. Sirri Duger
Understand how the industry operates from the managerial perspective;	It is recommended that the professor adds more examples in lectures of applicability of management concepts in real estate industry.	16.12.2019-30.09.2020	Prof. Dr. Visar Hoxha
Understand how the architectural designs and	<ul style="list-style-type: none"> • It is recommended that the presentation and group project involves the survey 	30.10.2019-30.09.2020	Quality Assurance Office;

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spatial plans add value to real estate;	<p>with settlement occupants to see which characteristics of urban landscape they favor when they purchase real estate.</p> <ul style="list-style-type: none"> • Apart from ECOTECT and energy calculations the final project must encompass LCA too. 		<p>Dr. Hazer Dana Dr. Elvida Pallaska M.Sc. Albana Gjonbalaj</p>
Understand the different types of real estate recording	<p>More site visits to Cadastral Agency of Kosovo, more initial content of property definitions in the course of Introduction to Law, and more additions of exercise hours with land surveying equipment bachelor students market;</p>	<p>30.10.2019- 01.10.2020</p>	<p>Dr. Hazer Dana</p>
Understand the different types of methods of real estate valuation	<ul style="list-style-type: none"> • It is recommended more tutorials with real time valuation reports in cooperation with licensed real estate appraisers from Kosovo Association of Real Estate Appraisers; • It is recommended to give at least two assignments one group work and other individual assignment in valuation of hotels. 	<p>30.10.2019- 01.10.2020</p>	<p>Dr. Visar Hoxha M.Sc. Mendim Blakaj</p>

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Understand the contract law in the field of real estate;	Invite a notary expert to evaluate and discuss with the groups the mistakes that they did in contract preparation;	30.10.2019-01.10.2020	Quality Assurance Office
To communicate with the accountant in the preparation of financial statements and financial department for cost-optimization accounting for internal purposes;	<ul style="list-style-type: none"> • Invite real accountant of construction company to evaluate the project of students to see how they communicate with the real life accountant of the construction company; • Invite financial officers of serious construction companies to see what kind of cost allocation they do for internal purposes and discuss other innovative models and see how they can be used for the industry; 	30.10.2019-01.10.2020	MSc. Sara Sadiku Dr. Visar Hoxha
Work in teams in preparation and execution of real estate and infrastructure development projects;	Add site visits and invite guest speakers from infrastructure companies; Invite energy infrastructure from KOSTT and realize site visits to KOSTT and building sites while energy infrastructure installations take place;	20.12.2019-30.09.2020	Dr. Visar Hoxha M.Sc. Edin Murati M.Sc. Driton Haziri

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	Add site visits and invite guest speakers from road infrastructure companies;		
Critically analyse a real estate phenomenon through various disciplinary perspectives	<ul style="list-style-type: none"> • Simulate emotional intelligence tests for employees, where students will play the role of employees; • Invite HR Officers of relevant corporations to lecture on emotional intelligence aspects that are relevant to Kosovar construction companies especially in sales and marketing; project management etc. • More tutorship on best refurbishment practices and standards; 	20.12.2019-30.09.2020	M.Sc. Ema Zeqiraj Dr. Visar Hoxha
Understand how to apply various marketing channels to sell real estate products;	The marketing plan and ads production must be evaluated by a representative of digital advertisement company;	26.12.2019-30.09.2020	Dr. Visar Hoxha
Critically evaluate the public-private partnership contracts;	Invite students to do a critical comparative analysis of PPP contracts with those used in other countries;	04.01.2020-30.09.2020	Dr. Visar Hoxha Dr. Islam Hasani

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